

Steps to Becoming a Jack in the Box Franchisee

Step 1

Franchise Consideration Request submitted via website:
www.jackinthebox.com/franchise

Initial screening is accomplished by Franchise Sales. Response provided to candidate within seven to ten business days.

Step 2

Franchise Disclosure Document (FDD) provided via mail or at first face-to-face meeting

Candidate receives and acknowledges receipt of FDD. Candidate reviews FDD.

Step 3

Background investigation and credit check conducted

Background, credit and criminal reports requested and reviewed by Franchise Sales (seven to ten business days). Candidate must provide explanations for any discrepancies.

Step 4

First interview conducted by Franchise Sales Director

One day at Corporate Support Center in San Diego, California, or in field.

Step 5

Due Diligence performed

Candidate continues to research opportunity including discussion with existing franchisees.

Step 6

Supplemental information provided

Business plan, proof of assets and citizenship or Permanent Resident/ Alien Registration card provided by candidate.

Step 7

Second interview conducted by Franchise Operations Division VP, Regional Franchise Director and Franchise Sales Director

One day at Corporate Support Center in San Diego, California, or in field.

Step 8

Realistic Job Preview completed

Two day in-store preview for candidate to experience first hand what it is like to work in a Jack in the Box restaurant.

Step 9

Financial authorization received

Financial analysis of liquidity schedule conducted by Financial Planning & Analysis.

Step 10

Final interview conducted by JIB executives

One day at Corporate Support Center in San Diego, California.

Step 11

New franchisee approval received

Final approval of candidate granted subject to successful and timely completion of all requirements.

Step 12

Orientation completed

One day at Corporate Support Center in San Diego, California, to meet with key departments.

Step 13

Franchise Agreement and/or Development Agreement signed

Documents reviewed and executed.

Step 14

Training requirements completed

Approximately ten weeks of full-time training comprised of computer-based training, on-the-job training and classroom training.

Steps highlighted in light blue are to be completed by Jack in the Box Inc. All other steps are to be completed by the franchise candidate. All of these steps must be completed to qualify as a franchisee. Based on the circumstances, some of these steps may happen simultaneously or in a different order.